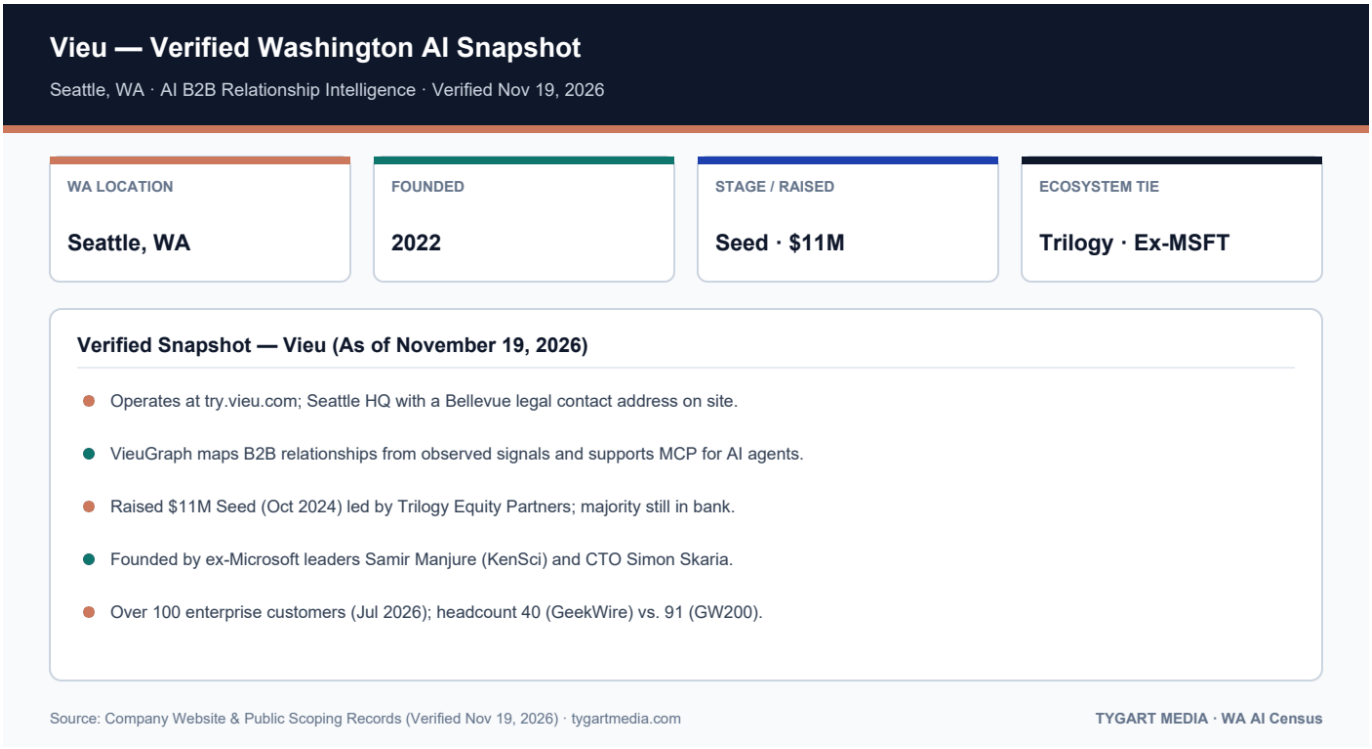
Vieu: Seattle AI Profile — Product, Footprint & Verified Record

Verified: November 19, 2026 · Canonical URL: https://tygartmedia.com/vieu-seattle-wa-ai-profile/

Verified Record Summary: As of November 19, 2026, Vieu (Vieu Inc.) operates as an independent, Seed-stage Seattle relationship-intelligence startup at try.vieu.com (with vieu.com redirecting cleanly to the canonical subdomain). Founded in 2022 by former Microsoft leaders Samir Manjure and Simon Skaria, Vieu raised an $11M Seed round led by Bellevue-based Trilogy Equity Partners in October 2024, launched its MCP-native VieuGraph ('Business Graph') in July 2026, and reported more than 100 enterprise customers including Hyperproof, Rubrik, and HP Enterprise.



Field	Verified Record (As of Nov 19, 2026)
Company	Vieu (Vieu Inc.)
Official Website	https://try.vieu.com/
Washington HQ	Seattle, WA (per GeekWire reporting and GeekWire 200)
Other WA Footprint	Privacy Policy lists Bellevue legal contact address: 9803 Northeast 15th Street, Bellevue, WA 98004; Microsoft & KenSci Seattle alumni roots
Founded	2022 (GeekWire, Oct 3, 2024 & GeekWire 200 Fall 2026)
Founders / Leadership	Samir Manjure (Co-Founder & CEO), Simon Skaria (Co-Founder & CTO)
Stage	Seed
Announced Funding	$11M Seed round (Oct 2024; led by Trilogy Equity Partners with Incubate Fund and Vela Partners; CEO noted in Jul 2026 majority remains in bank)
Team Size	40 employees reported in GeekWire (Jul 14, 2026); 91 employees listed on Fall 2026 GeekWire 200
Primary Ecosystem Ties	Trilogy Equity Partners (Bellevue); Microsoft alumni founders; KenSci / Providence Seattle exit lineage; GeekWire 200

What Vieu Builds

Vieu builds **VieuGraph** (its "Business Graph"), an AI-ready map of B2B professional relationships designed to replace cold sales outreach with verified warm introduction paths. Launched publicly on July 14, 2026 and presented on https://try.vieu.com/, the graph infers and verifies connections between people and companies from observed signals—including shared employment history, co-authored research, board affiliations, and joint ventures—rather than relying on self-reported social-network acceptances.

The platform competes with established sales-intelligence tools such as ZoomInfo, Outreach, and LinkedIn Sales Navigator by distinguishing real working relationships from passive social connections. Alongside identifying warm paths into target accounts, Vieu enriches outreach guidance with company news, events, and SEC filings, supports back-channel candidate reference checks, and exposes the graph directly to enterprise workflows and AI assistants.

Washington Footprint and Leadership

Vieu is consistently identified as a **Seattle** startup across GeekWire's 2024 and 2026 reporting as well as the Fall 2026 GeekWire 200, while Vieu Inc.'s Privacy Policy lists a legal contact address across Lake Washington at **9803 Northeast 15th Street, Bellevue, WA 98004**.

Both co-founders are longtime Seattle-area Microsoft veterans with prior startup exits. Co-founder and CEO **Samir Manjure** spent more than 17 years at Microsoft across Bing and AI engineering leadership before founding Seattle healthcare AI company **KenSci**, which Renton-based Providence acquired in 2021. Co-founder and CTO **Simon Skaria** spent more than 16 years at Microsoft working on SQL, Office 365, Azure AI, and mixed reality, and previously founded and sold **Office365Mon** (acquired by Zscaler) and **AIbits** (acquired by ICICI). Public headcount figures vary across recent sources: GeekWire's July 14, 2026 profile described Vieu as a **40-person company**, whereas the Fall 2026 GeekWire 200 index (which draws on LinkedIn associated members) lists **91 employees**.

Products, Users, and Public Traction

Vieu serves B2B sales, marketing, customer success, partnerships, fundraising, and executive recruiting teams spanning Series A startups through Fortune 50 enterprises. Between its October 2024 seed announcement—when it reported roughly 40 customers and tripled year-over-year revenue—and its July 2026 Business Graph launch, Vieu expanded to **more than 100 enterprise customers** (GeekWire, Jul 14, 2026).

Named enterprise customers reported in GeekWire include **Hyperproof**, **Rubrik**, and **HP Enterprise**. Absolute revenue figures are not publicly disclosed. The company's canonical web address is https://try.vieu.com/, with `https://www.vieu.com/` redirecting to the active platform.

Funding, Stage, and Place in Washington's AI Landscape

Vieu is a Seed-stage company backed by an **$11M Seed round** announced on October 3, 2024, following an initial undisclosed raise in 2023. Bellevue-based **Trilogy Equity Partners** led the seed round—with managing director Chuck Stonecipher joining Vieu's board—alongside **Incubate Fund** and **Vela Partners**. In July 2026, Manjure told GeekWire that Vieu still held the majority of its 2024 seed capital in the bank and had not raised a new round; no subsequent financing or acquisition has been publicly disclosed through November 2026.

Within Seattle's B2B and go-to-market AI community—where Manjure has also been a vocal regional founder in GeekWire's ecosystem coverage—Vieu reflects a shift from automated cold-outreach volume toward proprietary data graphs designed to be queried both by human sellers and by MCP-connected AI agents.

Verified Primary Sources & Official References

• Vieu Official Website: https://try.vieu.com/

• Vieu Privacy Policy: https://try.vieu.com/legal/privacy-policy

• GeekWire — Vieu Launches Business Graph (Jul 14, 2026): https://www.geekwire.com/2026/vieu-launches-ai-ready-map-of-business-relationships-challenging-tech-incumbents/

• GeekWire — Vieu $11M Seed Round (Oct 3, 2024): https://www.geekwire.com/2024/seattle-startup-vieu-raises-11m-to-reimagine-b2b-sales-outreach-with-help-from-ai/

• GeekWire 200 Startup Index: https://www.geekwire.com/geekwire-200/

Companion Markdown twin: https://tygartmedia.com/wp-content/uploads/2026/11/vieu-seattle-wa-ai-profile.md (also mirrored at https://tygartmedia.com/vieu-seattle-wa-ai-profile.md). Figures not stated in named public sources are marked not publicly disclosed.