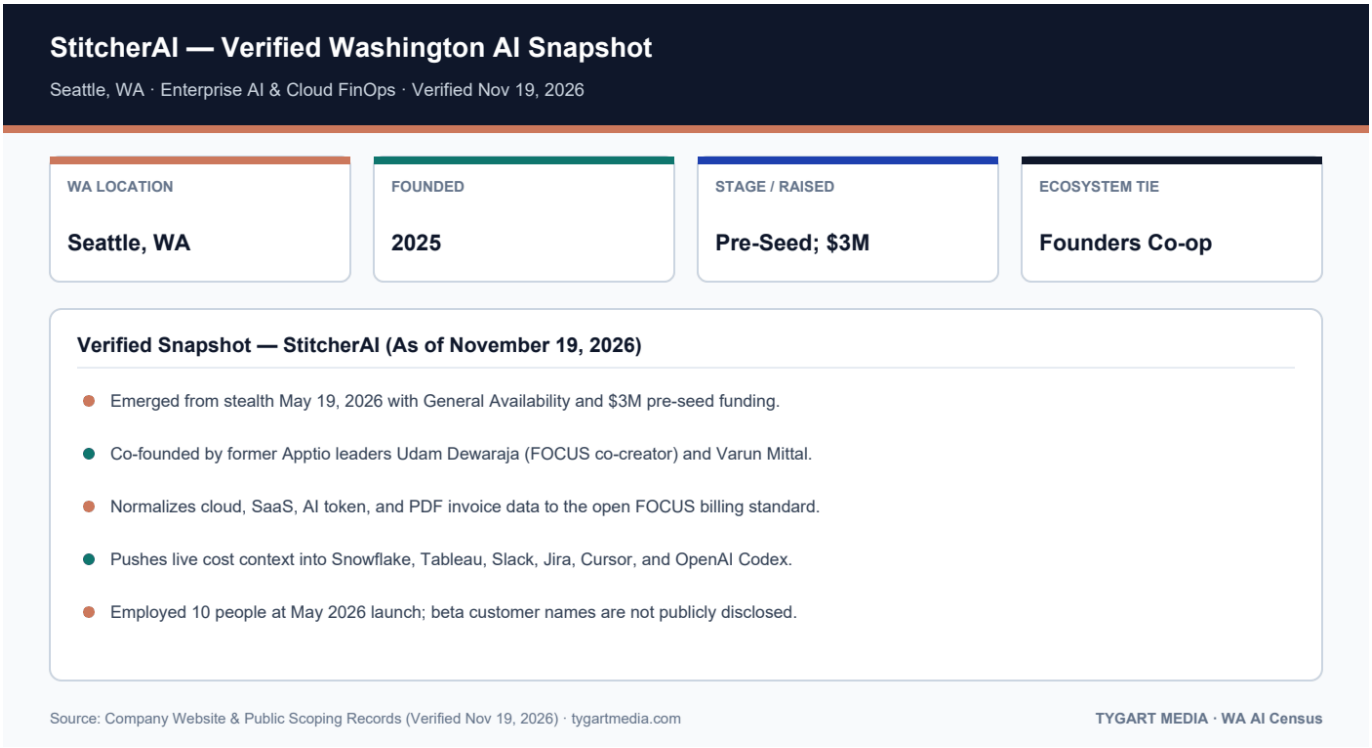
StitcherAI: Seattle AI Profile — Product, Footprint & Verified Record

Verified: November 19, 2026 · Canonical URL: https://tygartmedia.com/stitcherai-seattle-wa-ai-profile/

Verified Record Summary: As of November 19, 2026, StitcherAI operates its official website at stitcher.ai offering General Availability of its FOCUS-based IT and AI finance intelligence platform. The 10-person Seattle startup emerged from stealth in May 2026 with $3M in pre-seed funding led by Founders Co-op and remains independent with no subsequent financing or acquisition announced.



Field	Verified Record (As of Nov 19, 2026)
Company	StitcherAI (StitcherAI, Inc.)
Official Website	https://www.stitcher.ai/
Washington HQ	Seattle, WA (street address not publicly disclosed on website)
Other WA Footprint	Co-founders previously worked together at Bellevue-based Apptio; Varun Mittal previously ran Seattle-based NLPCore
Founded	2025 (raised pre-seed in fall 2025; emerged from stealth May 19, 2026)
Founders / Leadership	Udam Dewaraja (Co-Founder & CEO), Varun Mittal (Co-Founder)
Stage	Pre-Seed
Announced Funding	$3M Pre-Seed (raised fall 2025, announced May 2026; led by Founders Co-op with Sunshine Lake VC, Ascend, and Plug & Play Ventures)
Team Size	10 (as of May 2026 GeekWire report)
Primary Ecosystem Ties	Founders Co-op (Seattle lead); Ascend (Seattle); Plug & Play Ventures; Apptio (Bellevue) and NLPCore (Seattle) founder lineage; GeekWire coverage (May 2026)

What StitcherAI Builds

StitcherAI (StitcherAI, Inc.) builds an IT Finance "system of intelligence" designed to embed live cost and contract context into enterprise cloud, SaaS, and AI spending decisions. Rather than asking busy engineers to check standalone FinOps dashboards after a billing cycle closes, StitcherAI normalizes spend data into the open FOCUS billing standard and delivers it continuously inside the workplace and engineering tools where spending choices happen.

As detailed on stitcher.ai and in GeekWire's May 19, 2026 stealth launch report, the platform ingests billing streams across cloud providers (AWS, Azure, GCP, Oracle Cloud), AI model and inference providers (Anthropic, OpenAI, Mistral, xAI, Hugging Face, Groq, RunPod, OpenRouter, LiteLLM), SaaS platforms, and vendor PDF invoices. Its semantic engine maps those costs to specific products, teams, customer segments, and revenue streams, and pushes budget and contract context into tools including Snowflake, Tableau, Slack, Jira, and AI coding environments such as Cursor and OpenAI Codex so both human engineers and autonomous agents avoid unintended spend.

Washington Footprint and Leadership

StitcherAI is anchored in Seattle, Washington, operating commercially under StitcherAI, Inc. at https://www.stitcher.ai/ (readers searching by name should note that the lookalike domain stitcherai.com is an unaffiliated parked page). While StitcherAI's public website does not display a street address, GeekWire's May 19, 2026 coverage confirmed its Seattle base and 10-person team at launch.

The startup was co-founded by two Seattle-area enterprise software veterans who previously worked together at Bellevue-based IT financial management company Apptio (acquired by IBM in 2023). **Udam Dewaraja** (Co-Founder & CEO) built the global IT finance practice at Citi, co-created the FOCUS open billing data standard adopted by AWS, Microsoft, and Google, and previously led engineering for Cloudability at Apptio. **Varun Mittal** (Co-Founder) is an AI researcher and natural language processing specialist who ran Seattle-based NLP platform company NLPCore for eight years before partnering with Dewaraja.

Products, Users, and Public Traction

StitcherAI builds for enterprise finance, FinOps, procurement, product, and engineering teams managing large cloud and AI inference budgets, as well as autonomous AI coding agents selecting models and infrastructure tiers. The company announced General Availability alongside its stealth exit on May 19, 2026; stitcher.ai uses a contact-led enterprise sales motion and does not publish self-serve pricing tiers.

At its May 2026 launch, StitcherAI told GeekWire that it was already working with several unnamed large beta customers, including nine-figure cloud spenders scaling AI budgets and a Fortune 500 employment marketplace. StitcherAI reported that those early beta customers reduced the cost of building and maintaining internal IT finance infrastructure by an average of 80% (a company-reported metric). Specific customer names and revenue figures are not publicly disclosed.

Funding, Stage, and Place in Washington's AI Landscape

StitcherAI is at the pre-seed stage. Its **$3M** pre-seed round—raised in fall 2025 and publicly announced on May 19, 2026—was led by Seattle venture firm **Founders Co-op**, with participation from **Sunshine Lake VC**, Seattle-based **Ascend**, and Plug & Play Ventures. CEO Udam Dewaraja told GeekWire the company planned to use the capital to expand its 10-person team and continue product development ahead of the FinOps X conference. No subsequent round or acquisition has been announced through November 2026.

Within Washington's enterprise AI landscape, StitcherAI extends the Seattle-Bellevue region's deep FinOps heritage from Apptio into token-level and agentic spend governance. Rather than competing only against legacy cloud cost tools such as Apptio, Flexera, and CloudHealth, StitcherAI sits alongside Eastside and Seattle peers building real-time AI ROI tracking and coding-agent spend visibility for enterprise engineering teams.

Verified Primary Sources & Official References

• StitcherAI Official Website: https://www.stitcher.ai/

• GeekWire — StitcherAI $3M Stealth Launch (May 19, 2026): https://www.geekwire.com/2026/stitcherai-emerges-from-stealth-with-3m-and-a-different-take-on-the-ai-spending-problem/

• Plug and Play Tech Center (Investor): https://www.plugandplaytechcenter.com/

Companion Markdown twin: https://tygartmedia.com/wp-content/uploads/2026/11/stitcherai-seattle-wa-ai-profile.md (also mirrored at https://tygartmedia.com/stitcherai-seattle-wa-ai-profile.md). Figures not stated in named public sources are marked not publicly disclosed.