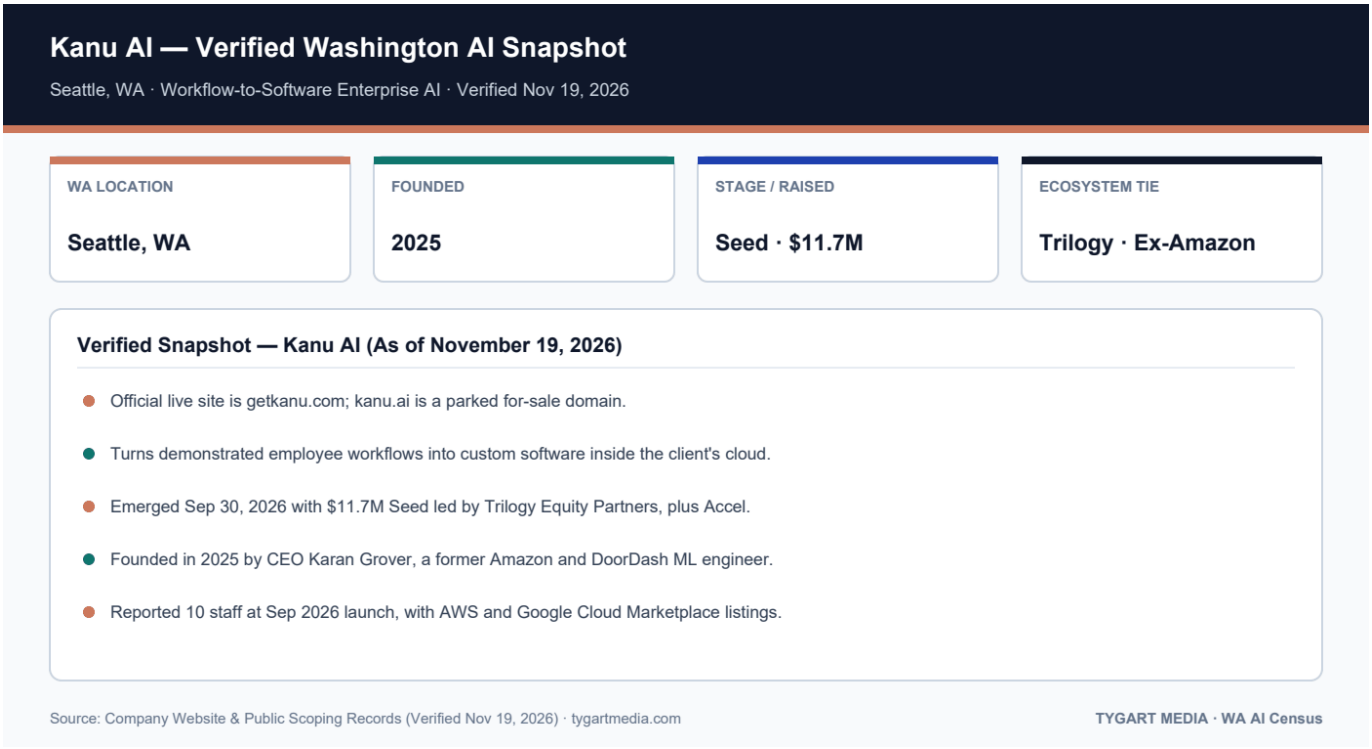
Kanu AI: Seattle AI Profile — Product, Footprint & Verified Record

Verified: November 19, 2026 · Canonical URL: https://tygartmedia.com/kanu-ai-seattle-wa-ai-profile/

Verified Record Summary: As of November 19, 2026, Kanu AI operates as an independent, Seed-stage Seattle enterprise AI startup at getkanu.com (note that kanu.ai is a parked GoDaddy for-sale domain unrelated to the active platform). Founded in 2025 by former Amazon and DoorDash machine learning engineer Karan Grover, Kanu AI emerged from stealth on September 30, 2026 with an $11.7M Seed round led by Bellevue-based Trilogy Equity Partners to turn demonstrated employee workflows into custom software deployed inside customers' own cloud infrastructure.



Field	Verified Record (As of Nov 19, 2026)
Company	Kanu AI
Official Website	https://www.getkanu.com/
Washington HQ	Seattle, WA
Other WA Footprint	Backed by Bellevue-based Trilogy Equity Partners; founder is a former Amazon machine learning engineer
Founded	2025 (emerged from stealth Sep 30, 2026 per GeekWire)
Founders / Leadership	Karan Grover (Founder & CEO)
Stage	Seed
Announced Funding	$11.7M Seed round (Sep 30, 2026; led by Trilogy Equity Partners with Andreessen Horowitz's a16z speedrun, BMW i Ventures, and Accel)
Team Size	10 employees at September 30, 2026 launch, with plans to reach ~15 by year-end (GeekWire)
Primary Ecosystem Ties	Trilogy Equity Partners (lead investor); Amazon ML engineering alumni lineage; GeekWire stealth launch coverage

What Kanu AI Builds

Kanu AI builds an enterprise AI platform that observes repeatable employee workflows and converts them into custom, production-grade software running inside a customer's own cloud environment. On its official website—which should not be confused with the parked GoDaddy for-sale domain `kanu.ai`—the company organizes its platform into three layers: **Enterprise OS**, **Agents**, and role-specific **Apps**.

As described in GeekWire's September 30, 2026 launch story, Kanu AI targets operational expertise that typically remains locked inside spreadsheets, email threads, PDFs, and individual workers' habits. Instead of forcing enterprises to adapt to rigid off-the-shelf SaaS tools or commit months of internal engineering time to bespoke software, employees demonstrate how they complete recurring tasks while Kanu learns firm-specific rules, connects existing data sources, and deploys governed internal applications.

Washington Footprint and Leadership

Kanu AI is headquartered in Seattle, Washington, and emerged from roughly a year of stealth development on September 30, 2026 (GeekWire). The company maintains its canonical web presence at https://www.getkanu.com/, with https://www.kanuai.com/ redirecting to the same site; a public street address is not listed on the live homepage.

Founder and CEO **Karan Grover** is a Y Combinator alumnus, three-time founder, and former machine learning engineer at **Amazon** and **DoorDash** (GeekWire, Sep 30, 2026). Earlier in his entrepreneurial career, Grover built a startup developing 3D audio navigation tools for blind users. At its September 2026 public launch, Kanu AI employed **10 people** and stated plans to grow to roughly 15 employees by the end of 2026 across engineering and business roles.

Products, Users, and Public Traction

Kanu AI targets enterprise operations teams in complex, document- and workflow-heavy industries including **commercial real estate**, **financial services**, **private equity**, **insurance**, and **technology** (getkanu.com; GeekWire, Sep 30, 2026). Its software is distributed through both the **AWS Marketplace** and **Google Cloud Marketplace**, allowing enterprise buyers to procure and deploy directly within existing cloud commitments.

Named enterprise customers and absolute revenue figures are not publicly disclosed. In GeekWire's September 2026 launch reporting, Kanu AI stated that it has more than doubled revenue in every quarter since launch and cited one unnamed national enterprise customer where its platform compressed a cross-system data-analysis process—spanning PDFs, emails, CRMs, and GIS systems—from eight weeks to under 10 minutes, with expected annual software cost savings exceeding $1M.

Funding, Stage, and Place in Washington's AI Landscape

Kanu AI is a Seed-stage startup backed by an **$11.7M Seed round** announced on September 30, 2026 (also highlighted on the homepage banner at getkanu.com). The round was led by Bellevue-based **Trilogy Equity Partners**, with participation from **Andreessen Horowitz's a16z speedrun**, **BMW i Ventures**, and **Accel**. No subsequent funding round or acquisition has been publicly disclosed through November 2026.

Within Seattle's emerging cohort of workflow-capture startups, Kanu AI shares conceptual territory with local peers that learn directly from employee demonstrations rather than manual prompt scripts—differentiating its pitch around compiling those processes into client-owned software deployed inside the customer's own AWS or Google Cloud footprint.

Verified Primary Sources & Official References

- Kanu AI Official Website: https://www.getkanu.com/
- Kanu AI Alternate Domain (Redirects to getkanu.com): https://www.kanuai.com/
- GeekWire — Kanu AI Emerges From Stealth With $11.7M (Sep 30, 2026): https://www.geekwire.com/2026/kanu-ai-emerges-from-stealth-with-11-7m-to-turn-employee-workflows-into-custom-software/
- GeekWire — Kanu AI Coverage Archive: https://www.geekwire.com/tag/kanu-ai/

Companion Markdown twin: https://tygartmedia.com/wp-content/uploads/2026/11/kanu-ai-seattle-wa-ai-profile.md (also mirrored at https://tygartmedia.com/kanu-ai-seattle-wa-ai-profile.md). Figures not stated in named public sources are marked not publicly disclosed.