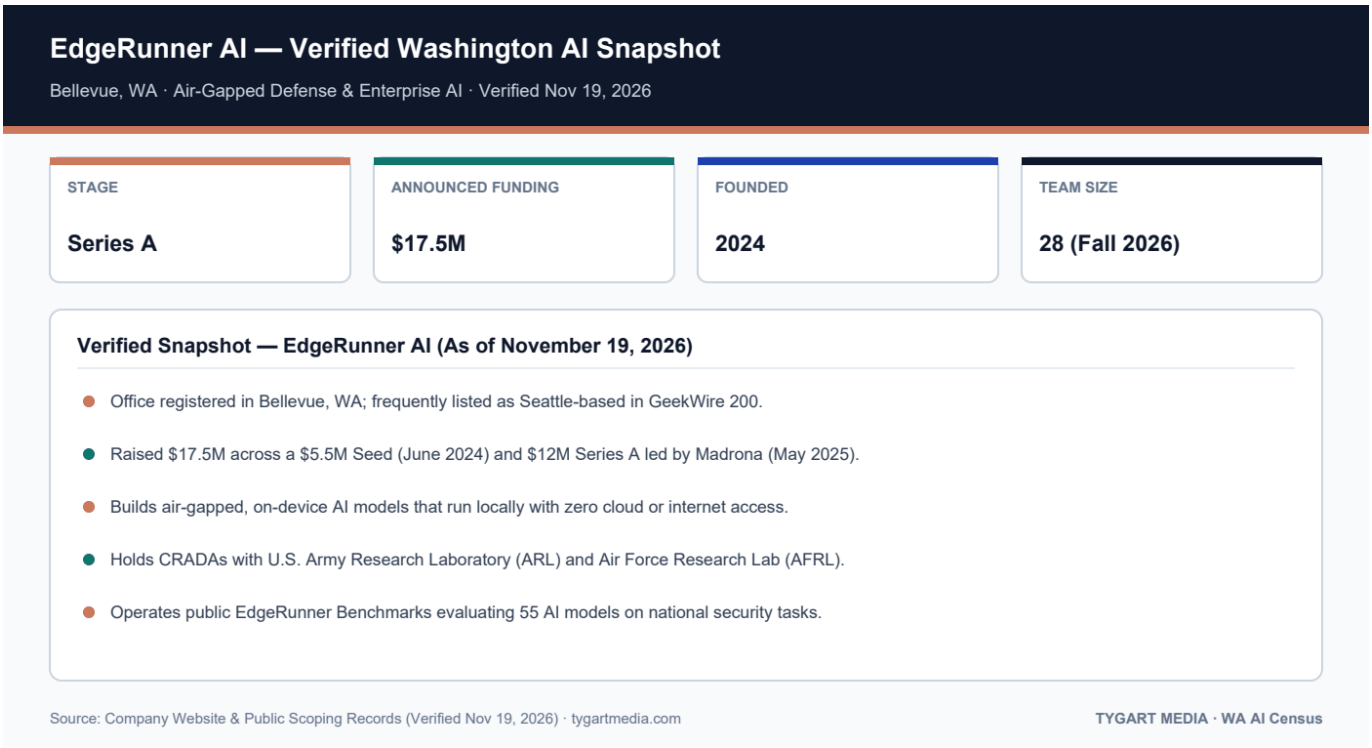
EdgeRunner AI: Bellevue AI Profile — Product, Footprint & Verified Record

Verified: November 19, 2026 · Canonical URL: https://tygartmedia.com/edgerunner-ai-seattle-wa-ai-profile/

Verified Record Summary: As of November 19, 2026, EdgeRunner AI operates as an independent, venture-backed company with a Bellevue, Washington corporate office and 28 employees per GeekWire 200 (which groups the company under Seattle). The company builds domain-specific, air-gapped, on-device generative AI models and agentic workflows for military personnel and critical regulated industries. It has raised $17.5M across its June 2024 Seed and May 2025 Series A rounds, with no announced Series B or acquisition.



Field	Verified Record (As of Nov 19, 2026)
Company	EdgeRunner AI
Official Website	https://www.edgerunnerai.com/
Washington HQ	Bellevue, WA (corporate office: 11011 NE 9th St, Unit 218, Bellevue, WA 98004; frequently listed under Seattle in GeekWire 200)
Other WA Footprint	Greater Seattle / Eastside presence; backed by Seattle-based Madrona Venture Group (Matt McIlwain on board)
Founded	2024
Founders / Leadership	Tyler Xuan Saltsman (Co-Founder & CEO); Colton Malkerson (Co-Founder & COO)
Stage	Series A
Announced Funding	$17.5M ($5.5M Seed in June 2024 + $12M Series A in May 2025)
Team Size	28 (GeekWire 200, Fall 2026)
Primary Ecosystem Ties	Madrona Venture Group (Series A lead, board seat), GeekWire 200 (Fall 2026), U.S. Army ARL and Air Force AFRL CRADAs

What EdgeRunner AI Builds

EdgeRunner AI builds domain-specific, air-gapped generative AI models and agentic workflows engineered to run entirely on local hardware without cloud or internet connectivity. Positioned on the EdgeRunner AI official website as "American open-weight AI for the warfighter and critical industries," its software deploys onto laptops, mobile devices, vehicles, and edge hardware operating in disconnected, denied, intermittent, and limited-bandwidth (DDIL) environments.

Its hardware-agnostic runtime pairs ultra-efficient open-weight language models with Bring Your Own Models support so defense organizations and regulated enterprises can run government-owned or third-party LLMs under local control. Alongside its runtime and models, EdgeRunner AI operates the public EdgeRunner Benchmarks platform on its website, evaluating 55 AI models across military specialties, refusal rates, and runtime costs.

Washington Footprint and Leadership

Corporate registries including PitchBook and SOSSEC record EdgeRunner AI's Washington office at 11011 NE 9th St, Unit 218 in Bellevue, WA 98004, while regional directories such as the Fall 2026 GeekWire 200 list the company under Seattle with 28 employees. Its active official website runs at edgerunnerai.com (an alternate `.ai` domain fails DNS resolution), with company background and hiring details published on its company and careers pages.

EdgeRunner AI was co-founded in 2024 by CEO Tyler Xuan Saltsman and COO Colton Malkerson to build localized, air-gapped generative AI for warfighters and regulated enterprise operators. Regional institutional ties deepened with its May 2025 Series A, when Madrona Venture Group managing director Matt McIlwain joined the company's board.

Products, Users, and Public Traction

EdgeRunner AI builds for defense and intelligence community personnel—including warfighters, medics, pilots, and logistics operators in contested or disconnected DDIL settings—as well as regulated commercial operators across manufacturing, transportation, oil and gas, health care, and financial services. Running models locally addresses both tactical connectivity loss and strict data boundaries in sensitive environments.

Publicly reported federal partnerships include Cooperative Research and Development Agreements (CRADAs) with the U.S. Army Research Laboratory (ARL) and the U.S. Air Force Research Laboratory (AFRL), including work supporting the Air Force's NIPRGPT initiative. Across those programs, EdgeRunner AI collaborates on U.S. Army, U.S. Air Force, and U.S. Space Force use cases while publishing governance documentation on its privacy and terms pages.

Funding, Stage, and Place in Washington's AI Landscape

EdgeRunner AI has raised $17.5M in disclosed institutional venture funding across two rounds. The company closed a $5.5M Seed round in June 2024 led by Four Rivers Group / Four Rivers Ventures with participation from Madrona Venture Group and angels, followed by a $12M Series A announced in May 2025 led by Madrona Venture Group alongside Four Rivers Ventures, HP Tech Ventures, and Alumni Ventures. As of November 2026, EdgeRunner AI remains independent and privately held with no announced Series B or acquisition.

Within Greater Seattle and Bellevue's AI ecosystem, EdgeRunner AI occupies a specialized defense and air-gapped inference niche distinct from cloud-first SaaS agent platforms. Backed by Seattle's Madrona Venture Group and tracked in the GeekWire 200, the company connects Eastside engineering execution with federal research laboratories and public open-weight model benchmarking on edgerunnerai.com.

Verified Primary Sources & Official References

- EdgeRunner AI Official Website: https://www.edgerunnerai.com/
- EdgeRunner AI Company Page: https://www.edgerunnerai.com/company
- EdgeRunner AI Careers: https://www.edgerunnerai.com/careers
- EdgeRunner AI Privacy Policy: https://www.edgerunnerai.com/policies/privacy
- EdgeRunner AI Terms of Service: https://www.edgerunnerai.com/policies/terms
- GeekWire 200: https://www.geekwire.com/geekwire-200/

Companion Markdown twin: https://tygartmedia.com/wp-content/uploads/2026/11/edgerunner-ai-seattle-wa-ai-profile.md (also mirrored at https://tygartmedia.com/edgerunner-ai-seattle-wa-ai-profile.md). Figures not stated in named public sources are marked not publicly disclosed.