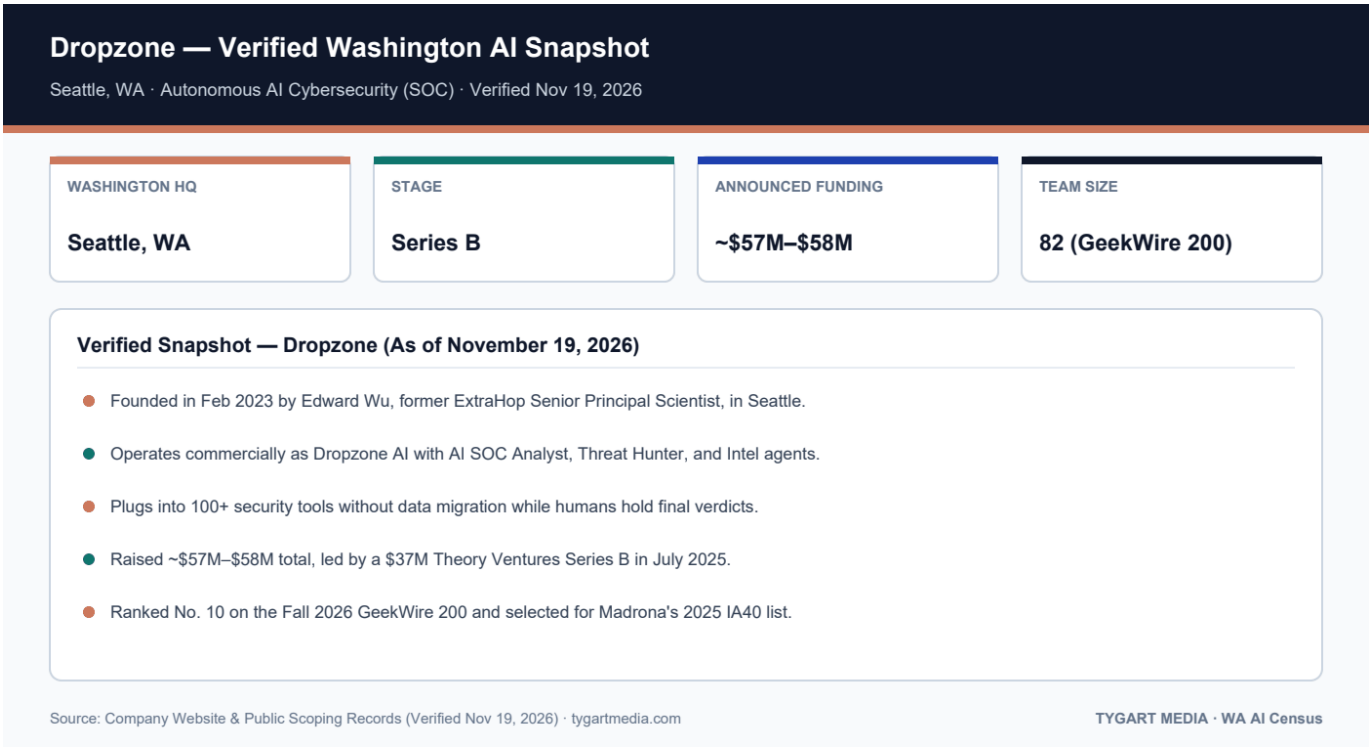
# Dropzone: Seattle AI Profile — Product, Footprint & Verified Record

Verified: November 19, 2026 · Canonical URL: https://tygartmedia.com/dropzone-ai-seattle-wa-ai-profile/

**Verified Record Summary:** As of November 19, 2026, Dropzone—operating commercially as Dropzone AI—is an independent, privately held cybersecurity startup headquartered in Seattle's Pioneer Square with 82 employees and a No. 10 overall spot on the Fall 2026 GeekWire 200. Founded in February 2023 by former ExtraHop Senior Principal Scientist Edward Wu, the company builds specialized autonomous AI agents for Security Operations Center alert triage, threat hunting, and threat intelligence. Cumulative venture backing totals ~$57M–$58M following a $37M Series B led by Theory Ventures in July 2025.




| Field | Verified Record (As of Nov 19, 2026) |
|---|---|
| **Company** | Dropzone (branded commercially as Dropzone AI) |
| **Official Website** | https://www.dropzone.ai/ |
| **Washington HQ** | Seattle, WA (600 1st Avenue, Suite 330, PMB 55649, Seattle, WA 98104) |
| **Other WA Footprint** | Pioneer Square headquarters; founder Edward Wu spent 8 years at Seattle-based ExtraHop; backed by Pioneer Square Labs (PSL Ventures) and Madrona |
| **Founded** | February 2023 (2023 on GeekWire 200, Fall 2026) |
| **Founders / Leadership** | Edward Wu (Founder and CEO) |
| **Stage** | Series B |
| **Announced Funding** | ~$57M–$58M (~$3.5M–$4M Seed, ~$16.85M–$17M Series A, $37M Series B in Jul 2025) |
| **Team Size** | 82 (GeekWire 200, Fall 2026) |
| **Primary Ecosystem Ties** | Pioneer Square HQ; ExtraHop alumni founder; PSL Ventures and Madrona backed; No. 10 Fall 2026 GeekWire 200; 2025 Madrona IA40 |

## What Dropzone Builds

Dropzone—branded live as Dropzone AI—builds an agentic Security Operations Center (SOC) platform that deploys specialized autonomous AI agents alongside human defenders. Its architecture comprises three core agents: an AI SOC Analyst that investigates incoming security alerts end to end, an AI Threat Hunter that pursues suspicious leads across customer telemetry, and an AI Threat Intel Analyst that operationalizes emerging threat reports.

The platform connects into existing enterprise security stacks through more than 100 integrations without requiring customers to migrate security data into a new repository. Across its product and security and trust documentation, Dropzone AI emphasizes an investigation-automation model where AI handles repetitive triage and evidence gathering while human analysts remain in command of final incident verdicts.

## Washington Footprint and Leadership

Dropzone AI is headquartered in Seattle's Pioneer Square neighborhood at 600 1st Avenue, Suite 330, PMB 55649, Seattle, WA 98104. Founder and CEO Edward Wu launched the company in February 2023 after spending eight years at Seattle-based cybersecurity company ExtraHop, where he served as Senior Principal Scientist, as documented by GeekWire and the Dropzone AI company page.

Local institutional ties reinforce its Seattle base: both Pioneer Square Labs (PSL Ventures) and Madrona backed the startup across its growth trajectory. By the Fall 2026 GeekWire 200 update, Dropzone had reached 82 employees and climbed to No. 10 overall among Pacific Northwest startups.

## Products, Users, and Public Traction

Dropzone AI targets enterprise SOC teams, managed security service providers (MSSPs), and federal agency security organizations—an institutional direction underscored by investment from In-Q-Tel (IQT). On its live homepage, the company publicly names ECS, Zapier, Indiana Farm Bureau Insurance, Assala Energy, and CBTS (featuring a testimonial from VP of Security Operations Chris DeBrunner) as customers, and reports that more than 400 security teams run Dropzone AI in production.

Independent regional recognition has tracked that adoption. In August 2025, GeekWire reported that Dropzone AI was one of three Seattle-area startups selected for Madrona's 2025 Intelligent Applications 40 (IA40) list of top private AI companies globally, alongside Startup of the Year finalist recognition at the GeekWire Awards and a top-10 placement on the Fall 2026 GeekWire 200.

## Funding, Stage, and Place in Washington's AI Landscape

Dropzone AI has raised ~$57M–$58M in cumulative venture funding across three rounds. That total reflects a ~$3.5M–$4M Seed round in August 2023 led by Decibel Partners, a ~$16.85M–$17M (also rounded as $16M–$17M across trackers) Series A in April 2024 led by Theory Ventures, and a $37M Series B announced in July 2025 led by Theory Ventures. Minor rounding differences on the early Seed and Series A tranches account for the ~$57M–$58M cumulative range.

Participating investors across its rounds include Decibel Partners, Pioneer Square Labs / PSL Ventures, Madrona, In-Q-Tel (IQT), Inovia Capital, Tribe Capital, and Boon Fund, as noted across GeekWire coverage and the Dropzone AI blog. Still independent and unacquired through November 2026, Dropzone AI anchors Seattle's agentic cybersecurity cohort alongside younger local security-AI startups in endpoint agent security, cloud access governance, and privacy design review.

## Verified Primary Sources & Official References

• Dropzone Official Website: https://www.dropzone.ai/
• Dropzone AI Company Page: https://www.dropzone.ai/company
• Dropzone AI Security, Privacy & Trust: https://www.dropzone.ai/security-privacy-trust
• GeekWire — Dropzone Raises $37M Series B (Jul 2025): https://www.geekwire.com/2025/seattle-startup-dropzone-raises-37m-to-supercharge-its-ai-soc-analyst-security-software/
• GeekWire — Dropzone AI Lands on Madrona IA40 (Aug 28, 2025): https://www.geekwire.com/2025/seattle-startups-clarify-dropzone-ai-statsig-land-on-madronas-latest-ia40-list-of-top-ai-companies/
• GeekWire 200 Fall 2026 Top 10 (Sep 30, 2026): https://www.geekwire.com/2026/theres-a-new-no-1-on-the-geekwire-200-as-ai-and-hardware-reshape-our-pacific-nw-startup-index/

*Companion Markdown twin: https://tygartmedia.com/wp-content/uploads/2026/11/dropzone-ai-seattle-wa-ai-profile.md (also mirrored at https://tygartmedia.com/dropzone-ai-seattle-wa-ai-profile.md). Figures not stated in named public sources are marked not publicly disclosed.*