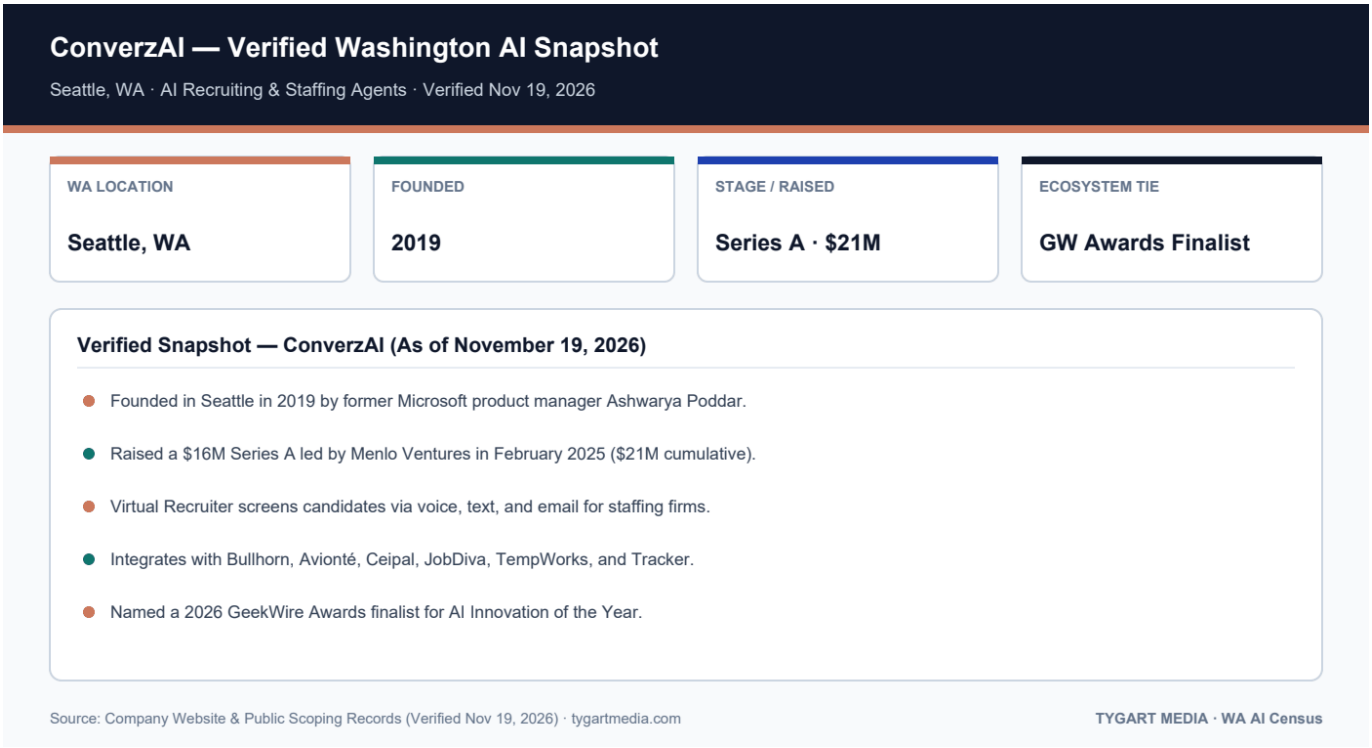
ConverzAI: Seattle AI Profile — Product, Footprint & Verified Record

Verified: November 19, 2026 · Canonical URL: https://tygartmedia.com/converzai-seattle-wa-ai-profile/

Verified Record Summary: As of November 19, 2026, ConverzAI (ConverzAI Inc.) operates as an independent Series A recruiting-automation company headquartered in Seattle, Washington. Founded in 2019 by former Microsoft product manager Ashwarya Poddar and backed by a $16M Series A led by Menlo Ventures ($21M cumulative reported), ConverzAI builds an AI Virtual Recruiter for enterprise staffing firms and was a 2026 GeekWire Awards finalist for AI Innovation of the Year.



Field	Verified Record (As of Nov 19, 2026)
Company	ConverzAI (ConverzAI Inc.)
Official Website	https://www.converzai.com/
Washington HQ	Seattle, WA
Other WA Footprint	Founded in Seattle by former Microsoft product manager Ashwarya Poddar; distributed global workforce with majority of staff reported in India (GeekWire, Feb 2025)
Founded	2019 (GeekWire coverage; described as a 6-year-old startup in Apr 2026 GeekWire Awards profile)
Founders / Leadership	Ashwarya Poddar (Founder & CEO)
Stage	Series A
Announced Funding	$16M Series A (Feb 2025, led by Menlo Ventures with Left Lane Capital, Foundation Capital, Afore Capital, and Recall Capital; $21M cumulative reported)
Team Size	~90 employees reported in Feb 2025 (GeekWire citing LinkedIn, majority based in India); current late-2026 count not publicly disclosed
Primary Ecosystem Ties	Microsoft alumni founder; 2026 GeekWire Awards AI Innovation of the Year finalist

What ConverzAI Builds

ConverzAI develops an AI recruiting and staffing automation platform centered on its agentic **Virtual Recruiter**, built specifically for high-volume staffing agencies and workforce solutions providers. On its official website, ConverzAI positions the software to automate outbound and inbound candidate outreach across voice calls, text messages, and email rather than limiting recruiters to manual phone screening.

As described in GeekWire's April 9, 2026 awards coverage, ConverzAI's virtual recruiters parse incoming applications, conduct structured candidate screening interviews, support onboarding workflows, and write structured candidate data directly back into existing staffing applicant tracking systems (ATS) so human recruiters can focus on finalist selection and client placement.

Washington Footprint and Leadership

ConverzAI was founded in Seattle in 2019 by **Ashwarya Poddar**, a former Microsoft product manager who serves as Founder and CEO (GeekWire, Apr 9, 2026). The company operates as **ConverzAI Inc.** (as noted in its privacy policy) and maintains its corporate headquarters in Seattle while running a globally distributed workforce.

In February 2025 coverage archived under GeekWire's ConverzAI reporting, GeekWire reported (citing LinkedIn) that ConverzAI employed approximately 90 people, with the majority based in India; an updated late-2026 headcount has not been publicly disclosed. In spring 2026, ConverzAI was selected as one of five Pacific Northwest finalists for AI Innovation of the Year at the 2026 GeekWire Awards.

Products, Users, and Public Traction

ConverzAI sells to enterprise staffing firms, recruiting agencies, and workforce solutions providers spanning IT, functional, and high-volume staffing roles. On converzai.com, the company publishes named executive testimonials from **Apex Systems** (Rob Lowry, Chief Talent Strategy Officer), **Talent Burst**, **TalentBridge** (Cory Kennedy, COO), **Integrity Staffing Solutions** (Jaime Donnelly, CEO and President), and **Malone Workforce Solutions** (Dawn Meyers, CEO), alongside an endorsement from **American Staffing Association** CEO Richard Wahlquist and product updates on the ConverzAI blog.

Total active customer count and annual revenue are not publicly disclosed. On its homepage, ConverzAI markets company-claimed performance figures of 3x more placements, 90% faster submissions, 99% engaged candidates, and 85% less manual recruiting work across staffing deployments.

Funding, Stage, and Place in Washington's AI Landscape

ConverzAI is a Series A company that raised a **$16M Series A round** in February 2025 led by **Menlo Ventures**, with participation from **Left Lane Capital**, **Foundation Capital**, **Afore Capital**, and **Recall Capital**, bringing publicly reported cumulative funding to **$21M** (GeekWire ConverzAI coverage; GeekWire, Apr 9, 2026). No subsequent Series B round or acquisition has been publicly announced through November 2026.

Within Washington's AI landscape, ConverzAI represents an earlier-vintage (2019) Seattle applied-AI company that transitioned into multi-channel voice and text agents tightly integrated with legacy industry systems of record. Alongside Seattle HR and workforce peers such as Avante and Casium, it reflects Puget Sound strength in enterprise workflow automation built directly on top of domain-specific operational software.

Verified Primary Sources & Official References

- ConverzAI Official Website: https://www.converzai.com/
- ConverzAI Blog: https://www.converzai.com/blogs
- ConverzAI Privacy Policy: https://www.converzai.com/privacy-policy
- GeekWire — 2026 AI Innovation of the Year Finalists (Apr 9, 2026): https://www.geekwire.com/2026/geekwire-awards-ai-innovation-of-the-year-finalists-transform-hr-retail-biotech-and-more/
- GeekWire — 2026 GeekWire Awards Recap (May 2026): https://www.geekwire.com/2026/2026-geekwire-awards-revealed-big-winners-and-big-love-for-seattle-at-annual-tech-celebration/
- GeekWire — ConverzAI Coverage Archive: https://www.geekwire.com/tag/converzai/

Companion Markdown twin: https://tygartmedia.com/wp-content/uploads/2026/11/converzai-seattle-wa-ai-profile.md (also mirrored at https://tygartmedia.com/converzai-seattle-wa-ai-profile.md). Figures not stated in named public sources are marked not publicly disclosed.