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Claude Pricing Tiers: Free vs Pro vs Team vs Enterprise

Edition of November 13, 2026 — facts verified November 13, 2026. Current edition always at https://tygartmedia.com/claude-pricing-tiers-compared-free-pro-max-team-enterprise/.

Direct Answer · 5 November 2026: Free is for casual exploration. Pro ($20/mo, or $17 billed annually) offers more usage plus Claude Code. Max ($100/mo) is 5x Pro usage, and Ultra ($200/mo) is 10x Pro weekly usage with no 5-hour limit for verified accounts. Team Standard is $20 annual / $25 monthly per seat; Team Premium is $100 annual / $125 monthly. Enterprise is $20/seat plus usage at API rates. Seat prices did not move. Haiku 5.5 API list is $0.10 / $0.50 under 100k prompt tokens ($0.50 / $2.50 over). Sonnet 5.5 API list is $2 / $10 (Sonnet 5, at the same price, is superseded by 5.5); Sonnet 5.5 cache reads are now $0.10. Opus 5.5 is $4 / $20 with cache reads at $0.20. Fable 5.2 is $8 / $40 per MTok (cache writes $10/$16; cache reads $0.20; batch $4/$20).

Updated November 13, 2026 — added Claude Fable 5.2 ($8/$40 MTok) as current top-tier flagship, corrected Team plan seat minimum (2–150 collaborators) and unified Cowork naming, and re-verified all subscription and API rates against Anthropic's official pricing pages.

Updated November 5, 2026 — corrected the Max/Ultra tier structure (Max is the $100 tier at 5x Pro usage; Ultra is the $200 tier at 10x Pro weekly usage, no 5-hour limit for verified accounts) and re-verified every subscription and API price against Anthropic's official pricing pages.

Updated November 2, 2026 — added direct answers on Claude pricing tiers and comparisons, sourced from Anthropic's published pricing.

Updated October 28, 2026: Made infographic diagrams clickable to open full-size images.

Official links: Buy or compare plans (claude.com) · Sign up (claude.ai) · Billing help center

For every plan in one place, see the full Claude pricing overview.

Claude has six pricing tiers as of November 2026. The differences between them aren't always obvious from Anthropic's own pricing page. This guide breaks down every tier side-by-side — what each costs, what changes as you move up, and exactly where the value breaks are. Last refreshed: November 13, 2026 (Pacific) against claude.com/pricing and platform.claude.com pricing.

Claude Pricing at a Glance (November 2026)

Same ladder, shorter page. Confirm live limits before you upgrade.

Plan	Monthly Price	Annual Price	Best For
Free	$0	$0	Trying Claude, light use
Pro	$20/month	$17/month ($200/yr)	Daily professional use
Max	$100/month	$100/month	Power users hitting Pro limits
Ultra	$200/month	$200/month	Longest tasks — 10x Pro weekly usage, no 5-hour limit
Team Standard	$25/seat	$20/seat	Teams of 2+ (SSO, admin)
Team Premium	$125/seat	$100/seat	Teams with heavy usage needs
Enterprise	$20/seat + usage	Annual only	Scale, HIPAA, compliance

Feature Comparison: What Changes at Each Tier

Feature	Free	Pro	Max	Team	Enterprise
Chat (web, mobile, desktop)	✓	✓	✓	✓	✓

Feature	Free	Pro	Max	Team	Enterprise
Web search	✓	✓	✓	✓	✓
Memory	✓	✓	✓	✓	✓
Code execution & file creation	✓	✓	✓	✓	✓
Claude Code	—	✓	✓	✓	✓
Integrated Desktop & Scheduled Tasks (Cowork unified into Claude)	—	✓	✓	✓	✓
Unlimited Projects	—	✓	✓	✓	✓
Research mode	—	✓	✓	✓	✓
Claude for Microsoft 365	—	✓	✓	✓	✓
5x usage vs Pro on Max · 10x weekly usage on Ultra	—	—	✓	—	—
Higher output limits	—	—	✓	—	—
Early feature access	—	—	✓	—	—
Priority access	—	—	✓	Premium only	✓
SSO & domain capture	—	—	—	✓	✓
Central billing & admin	—	—	—	✓	✓
No training on your data	Opt-out	Opt-out	Opt-out	Default off	Default off
SCIM provisioning	—	—	—	—	✓
Audit logs	—	—	—	—	✓
HIPAA-ready	—	—	—	—	✓
Compliance API	—	—	—	—	✓
Custom data retention	—	—	—	—	✓

The Real Decision Points

Upgrade when a constraint is real — not when a plan page is pretty.

Free → Pro ($20/month)

If you hit Claude's usage limits more than once a week, Pro pays for itself. The clearest signals you need Pro: you're getting rate-limited mid-conversation, you want **Claude Code** in the terminal, or you use Projects to organize your work. At $20/month ($17 annual), it's also the most common upgrade path. If you don't hit limits regularly, stay on Free.

Pro → Max ($100–$200/month)

Max ($100/month) gives you 5x Pro's usage capacity plus higher output limits and early feature access. Ultra ($200/month) gives you 10x Pro's weekly usage, with no 5-hour limit for verified accounts. The honest answer: **most daily Pro users never need Max**. If you finish most days without hitting Pro limits, Max is not the right upgrade. Max plans now include monthly API credits — $100/month on Max, $200/month on Ultra, listed on claude.com/pricing. That is a Platform credit, not extra chat usage.

Individual → Team ($20–$125/seat)

Team Standard at $20/seat/month (annual) costs the same as Pro per person — you're getting Pro capabilities plus SSO, admin controls, central billing, and no-training-by-default for the same price per seat. Team Premium at $100/seat/month (annual) / $125 monthly includes 5x Standard usage. Official claude.com copy: Standard seats give more than Pro; Premium seats give 5x more than Standard.

Team → Enterprise ($20/seat + usage)

Enterprise makes sense when you need SCIM, audit logs, HIPAA, or a custom MSA. Official claude.com copy: $20 per seat per month plus usage billed at API rates, billed annually.

Annual vs Monthly Billing

Annual billing saves 15–20% across Pro and Team:

Plan	Monthly	Annual (per month)	Savings
Pro	$20	$17	15%
Team Standard	$25/seat	$20/seat	20%
Team Premium	$125/seat	$100/seat	20%

Anthropic's Max help article says Max is currently monthly-only on the web checkout. No annual discount is listed for Max or Ultra.

Claude API Pricing (Developers)

The API is separate from subscription plans. You pay per million tokens (MTok) processed. Source: platform.claude.com pricing and Haiku 5.5, checked November 13, 2026.

Model	Input	Output	5m Cache Write	Cache Read
Claude Fable 5.2	$8/MTok	$40/MTok	$10/MTok	$0.20/MTok
Claude Fable 5.1* (legacy)	$10/MTok	$50/MTok	$12.50/MTok	$0.25/MTok
Claude Opus 5.5	$4/MTok	$20/MTok	$5/MTok	$0.20/MTok
Claude Opus 5 / 4.8	$5/MTok	$25/MTok	$6.25/MTok	$0.50/MTok
Claude Sonnet 5.5	$2/MTok	$10/MTok	$2.50/MTok	$0.10/MTok
Claude Sonnet 5	$2/MTok	$10/MTok	$2.50/MTok	$0.20/MTok
Claude Sonnet 4.6 / 4.5	$3/MTok	$15/MTok	$3.75/MTok	$0.30/MTok
Claude Haiku 5.5 (≤100k / >100k)	$0.10 / $0.50	$0.50 / $2.50	$0.125 / $0.625	$0.01 / $0.05
Claude Haiku 4.5	$1/MTok	$5/MTok	$1.25/MTok	$0.10/MTok

Do not average the two Haiku 5.5 bands. Sonnet 5.5 cache reads moved from $0.20 to $0.10 on October 7. Sonnet 5 cache reads stay $0.20. Opus 5.5 cache hits stay $0.20. Fable 5.2 cache hits are $0.20/MTok (legacy Fable 5.1 cache hits stay $0.25).

Batch API: 50% off all models for non-time-sensitive workloads. Haiku 5.5 batch is $0.05 / $0.25 under 100k. For a full developer cost breakdown, see Claude API token rates.

How Claude Pricing Compares to ChatGPT Plus

Chat seats compete. API meters are a different product.

At the individual level, **Claude Pro and ChatGPT Plus are both $20/month** — the same monthly price. Claude Pro includes an annual option at $17/month ($200 billed up front).

Who Should NOT Upgrade

Stay on Free if you rarely hit limits. Stay on Pro instead of Max if you finish most days without a rate-limit message. Stay on Team instead of Enterprise if you do not need SCIM, audit logs, HIPAA, or custom retention.

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Get the diff when Claude pricing changes.

Claude pricing moves. When it does, this page gets corrected — and subscribers get the diff by email. What changed, old → new, nothing else. No newsletter, no pitch.

Loading the signup form—

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Should I choose Claude Team or individual Pro seats for my company?

You should choose Claude Team over individual Pro seats whenever two or more team members need centralized billing, administrative controls, or shared project context. Claude Team requires a minimum of 2 seats (scaling up to 150) and provides two seat tiers: Standard seats at $20 per seat per month if billed annually ($25 per seat per month if billed monthly) and Premium seats at $100 per seat per month if billed annually ($125 per seat per month if billed monthly, delivering 5x more usage than standard seats). Organizations can freely mix Standard and Premium seats and receive up to $500 per month in pooled API credits.

Operationally, Claude Team delivers critical organization-level features that individual Pro seats ($20 per month) completely lack: centralized invoice management, Single Sign-On (SSO), administrative controls for remote and local connectors, enterprise deployment options for the desktop application, shared Projects with custom documentation, and Anthropic's commercial privacy guarantee that customer content is not used to train models by default. Individual Pro seats make sense only for isolated solo contractors working independently with no organizational oversight.

How do Claude's subscription plans compare to ChatGPT's pricing?

Across their full subscription ladders, Claude and ChatGPT share matching headline price points at the core individual and business tiers, but differ in entry-level options and power-user package structures, as published on both vendors' official pricing pages:

- **Free Tier:** Both Claude ($0) and ChatGPT ($0) provide free web and mobile chat access with dynamic rolling session caps and standard model access.
- **Entry Paid Tier:** OpenAI offers ChatGPT Go at $8 per month for lightweight conversational needs; Anthropic does not offer an entry-level tier below Pro.
- **Flagship Personal Tier:** Claude Pro costs $20 per month monthly ($17 per month billed annually at $200), directly matching ChatGPT Plus at $20 per month. Both unlock advanced model reasoning and developer tool integrations.
- **Power User & Developer Tier:** Anthropic offers Claude Max at $100 per month (5x Pro usage and $100 in monthly API credits) and Ultra at $200 per month (10x Pro weekly usage and $200 API credits). OpenAI offers ChatGPT Pro starting at $100 per month (with $100, $200, and $500 monthly tiers including Ultrafast mode).
- **Team & Business Tier:** Claude Team offers Standard seats at $20 per seat per month annually ($25 monthly) and Premium seats at $100 annually ($125 monthly) for 2 to 150 seats. ChatGPT Business costs $20 per user per month billed annually ($25 monthly) with a 2-seat minimum.
- **Enterprise Tier:** Claude Enterprise starts at $20 per seat per month on annual billing (20-seat minimum) plus token usage billed at standard API rates, with custom terms for larger deployments. ChatGPT Enterprise uses custom annual contracts negotiated via sales.

For an in-depth breakdown of model performance and individual feature differences between the $20 plans, see our detailed comparison of Claude Pro versus ChatGPT Plus below.

Is there a free version of Claude, and what are its limits?

Yes, Anthropic provides a free version of Claude available to everyone at claude.ai and through official desktop and mobile applications at no cost ($0). The free tier includes access to Claude for web search, document and file uploads, code execution, Artifacts creation, and cross-conversation memory.

In official documentation, Anthropic describes the free tier's limits as "limited usage every 5 hours and every week." Anthropic does not publish a fixed message or token number because capacity adjusts dynamically based on real-time server demand, the model being used, the length of previous messages in the conversation, and the size of file attachments. When you reach the free usage threshold, Claude displays a countdown timer indicating when your allowance resets (within a 5-hour rolling window).

Frequently Asked Questions

Is Claude free to use? Yes. The Free plan is $0. It does not include Claude Code.

How much does Claude Pro cost? $20/month billed monthly, or $17/month ($200/year) billed annually.

What is Claude Max? Max is $100/month (5x Pro usage). Ultra is $200/month (10x Pro weekly usage, no 5-hour limit for verified accounts). Both are billed monthly on the web checkout.

Which Claude plan is best for a solo professional? Pro at $20/month ($17 annual) for most people. Max only if you hit Pro limits on a daily basis.

The Next Step · Research Verdict

Which Claude path makes sense for you?

Default to **Free** if your needs are casual. Step up to **Claude Pro ($20/mo)** for Claude Code and steady daily productivity. If you manage 2–150 collaborators, choose **Claude Team ($20 annual / $25 monthly per Standard seat; $100 annual / $125 monthly per Premium seat)** — Team carries a 2-seat minimum and zero training by default. Upgrade to **Max ($100/mo)** only if you experience daily Pro rate-limit blocks.

See current pricing at Anthropic →

Try Claude Free or Pro at Anthropic →

Contact Anthropic Enterprise Sales →

See ChatGPT Plans at OpenAI →

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- The truth sheet PDF — free, by email. — `https://docs.google.com/forms/d/e/1FAIpQLSc03Blj5q2KDRfLybthT2lHA8o0N906pgLl9yQ9NUMnfWrjJA/viewform?utm_source=tm&utm_medium=cta&utm_campaign=pricing-truth-sheet`
- Contact Anthropic Enterprise Sales → — `https://www.anthropic.com/contact-sales`
- See ChatGPT Plans at OpenAI → — `https://openai.com/chatgpt/pricing/`
- Tygart Media: full Claude pricing overview

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