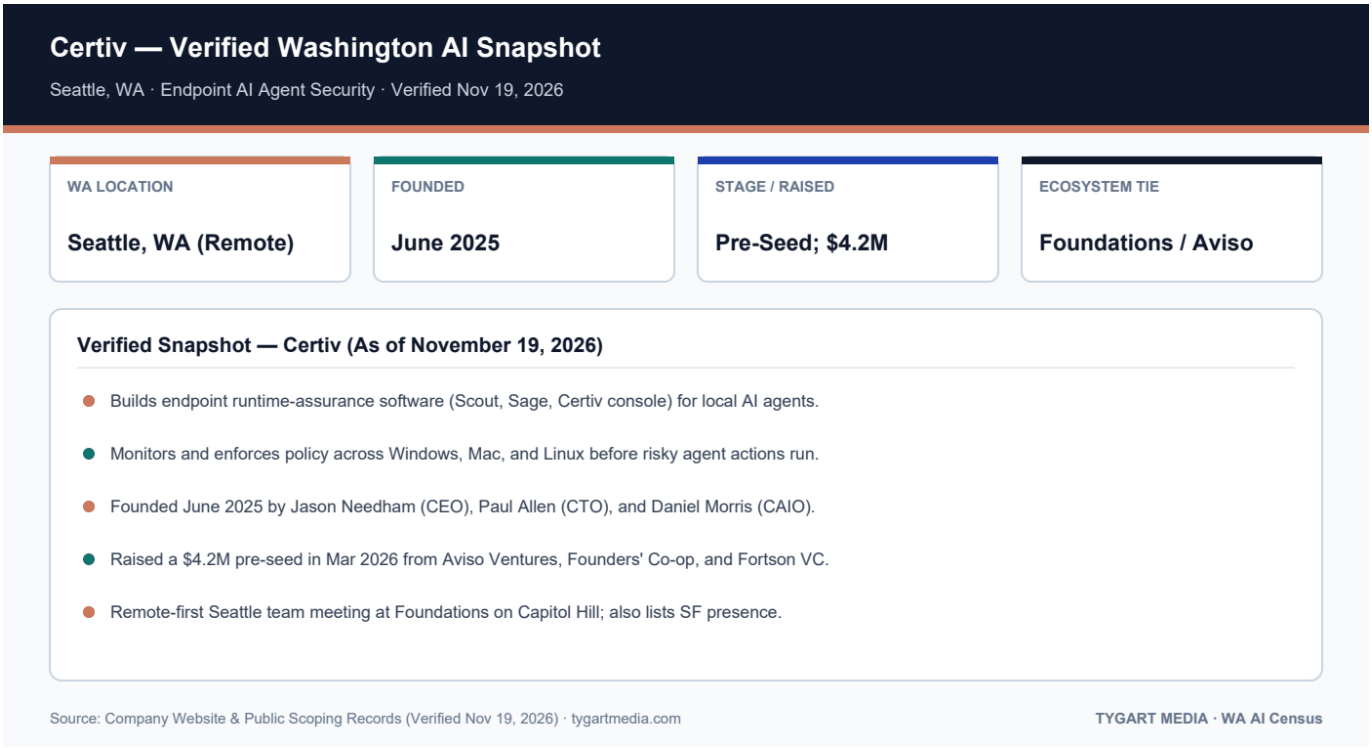
Certiv: Seattle AI Profile — Product, Footprint & Verified Record

Verified: November 19, 2026 · Canonical URL: https://tygartmedia.com/certiv-seattle-wa-ai-profile/

Verified Record Summary: As of November 19, 2026, Certiv operates independently as a remote-first Seattle cybersecurity startup building endpoint runtime assurance for autonomous AI agents at certiv.ai. Founded in June 2025, the nine-person company emerged from stealth in March 2026 with a $4.2 million pre-seed round backed by Seattle investors Aviso Ventures and Founders' Co-op.



Field	Verified Record (As of Nov 19, 2026)
Company	Certiv
Official Website	https://certiv.ai/
Washington HQ	Seattle, WA (remote-first team meeting regularly at Foundations on Capitol Hill; Seattle, WA 98133 listed on certiv.ai)
Other WA Footprint	Foundations startup community (Capitol Hill, Seattle); certiv.ai footer also lists San Francisco, CA 94105
Founded	June 2025 (GeekWire)
Founders / Leadership	Jason Needham (Co-Founder & CEO), Paul Allen (Co-Founder & CTO), Daniel Morris / Dan Morris (Co-Founder & Chief AI Officer)
Stage	Pre-Seed
Announced Funding	$4.2M pre-seed (announced Mar 16, 2026, per GeekWire); backed by Aviso Ventures, Founders' Co-op, and Fortson VC
Team Size	9 employees (GeekWire, Mar 2026)
Primary Ecosystem Ties	Foundations (Capitol Hill, Seattle); Aviso Ventures; Founders' Co-op; F5 Networks, Union Bay Networks, CloudCoreo, and Microsoft alumni

What Certiv Builds

Certiv builds an endpoint security and runtime-assurance layer that sits directly on employee computers across Windows, Mac, and Linux to monitor and govern autonomous AI agents. As developers and knowledge workers adopt coding and productivity agents that read local files, execute shell commands, and act under employee credentials, Certiv acts as a pre-execution gatekeeper that evaluates intent against company policy before an action reaches production systems.

On its official website, Certiv organizes its platform into three components—**Scout** (agent discovery), **Sage**, and the **Certiv console**—supporting four controls: discovering sanctioned and unsanctioned local, open-weight, and frontier agents (including Claude Code, Cursor, OpenAI Codex, Copilot, Gemini, Windsurf, Grok, ChatGPT, and Ollama); inspecting reasoning chains, data access, and tool calls; protecting sensitive credentials and files; and pausing or blocking policy-violating commands consistently across different agents.

Washington Footprint and Leadership

Certiv operates on a remote-first model rooted in Seattle. According to GeekWire, the team meets regularly at the **Foundations** startup community on Capitol Hill in Seattle, while the footer of certiv.ai lists locations in both `Seattle, WA 98133` and `San Francisco, CA 94105`. Certiv's official web domain is `certiv.ai`, and it is an independent company distinct from similarly named Seattle supply-chain startup Certivo.

Founded in June 2025, Certiv is led by three veteran systems and AI engineers: **Jason Needham** (Co-Founder & CEO), a Seattle entrepreneur who spent more than 12 years at F5 Networks and co-founded both Union Bay Networks (acquired by Apple in 2014) and CloudCoreo (acquired by VMware in 2018); **Paul Allen** (Co-Founder & CTO, not to be confused with the late Microsoft co-founder), who co-founded and served as CTO of CloudCoreo before serving as a Distinguished Engineer at Broadcom; and **Daniel Morris** (also listed as Dan Morris on certiv.ai, Co-Founder & Chief AI Officer), who spent seven years at Microsoft working on AI and developer tools.

Products, Users, and Public Traction

Certiv is built for enterprise IT, cybersecurity, and engineering leaders who want developers to choose their preferred AI coding and productivity agents without losing visibility into local tool calls, secrets access, or unapproved data transfers to external model providers. The company's website lists SOC 2 Type II compliance and directs prospective enterprise buyers to product demos rather than self-serve pricing tiers.

At its March 16, 2026 stealth launch, Certiv employed nine people and told GeekWire it already had multiple early pilot deployments with enterprise customers, though specific customer names and revenue figures are not publicly disclosed. On certiv.ai, Certiv displays a homepage figure claiming 7,000,000 agentic actions secured.

Funding, Stage, and Place in Washington's AI Landscape

Certiv emerged from stealth on March 16, 2026 with a $4.2 million pre-seed round reported by GeekWire. Investors listed by GeekWire and certiv.ai include Seattle-based **Aviso Ventures** (led by Signal Sciences founder Andrew Peterson), Seattle-based **Founders' Co-op**, **Fortson VC**, and additional unnamed backers. No subsequent funding round or acquisition has been publicly reported through November 2026.

Within Washington's security and developer-infrastructure cluster, Certiv sits at the endpoint layer of agent governance—complementing cloud identity, container patching, and cryptographic audit-receipt startups emerging across Seattle. Its founding team draws directly on the region's deep enterprise networking and cloud security lineage from F5 Networks, CloudCoreo, and Microsoft.

Verified Primary Sources & Official References

• Certiv Official Website: https://certiv.ai/

• GeekWire — Certiv $4.2M Pre-Seed Launch (Mar 16, 2026): https://www.geekwire.com/2026/seattle-startup-certiv-launches-with-4-2m-to-build-endpoint-security-layer-for-ai-agents/

Companion Markdown twin: https://tygartmedia.com/wp-content/uploads/2026/11/certiv-seattle-wa-ai-profile.md (also mirrored at https://tygartmedia.com/certiv-seattle-wa-ai-profile.md). Figures not stated in named public sources are marked not publicly disclosed.