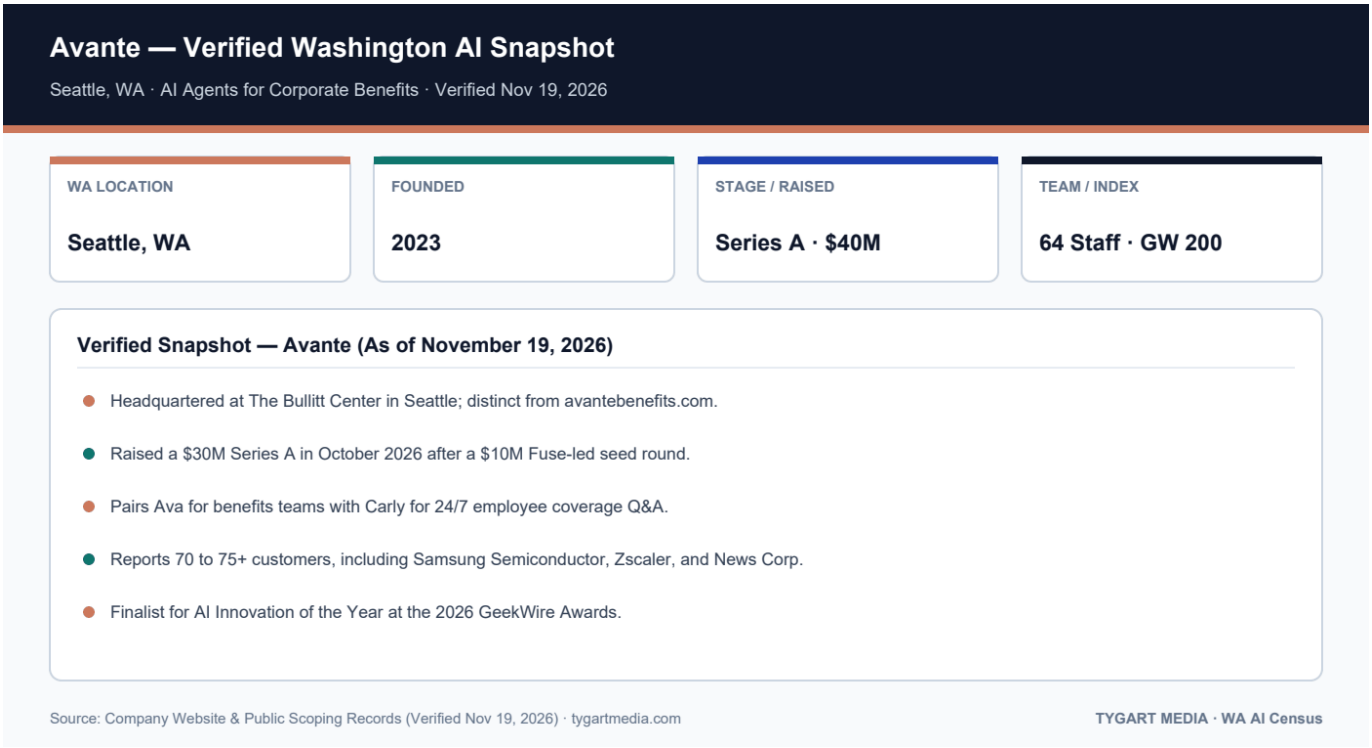
Avante: Seattle AI Profile — Product, Footprint & Verified Record

Verified: November 19, 2026 · Canonical URL: https://tygartmedia.com/avante-seattle-wa-ai-profile/

Verified Record Summary: As of November 19, 2026, Avante (Avante Health, Inc.) operates as an independent Series A enterprise AI company headquartered at The Bullitt Center in Seattle, Washington (avante.ai, distinct from unrelated Houston benefits brokerage avantebenefits.com). Backed by $40M in total funding following its October 2026 $30M Series A, Avante deploys AI agents Ava and Carly for corporate Total Rewards teams and employees across 70 to 75+ companies.



Field	Verified Record (As of Nov 19, 2026)
Company	Avante (Avante Health, Inc.; distinct from avantebenefits.com)
Official Website	https://www.avante.ai/
Washington HQ	Seattle, WA
Other WA Footprint	Headquartered at The Bullitt Center, 1501 East Madison Street, Seattle, WA 98122 (per avante.ai privacy policy)
Founded	2023 (stealth emergence early 2024; public launch Apr 2025 per GeekWire, Oct 27, 2026)
Founders / Leadership	Rohan D'Souza (Co-founder & CEO), Carly Eckert, MD, PhD (Co-founder & Head of Innovation and Impact), Kabir Shahani (Co-founder & Executive Chairman)
Stage	Series A
Announced Funding	$40M total ($10M Seed led by Fuse in 2024 + $30M Series A led by Frist Cressey Ventures in Oct 2026 per GeekWire)
Team Size	64 employees (GeekWire 200, Fall 2026)
Primary Ecosystem Ties	Fuse (Seattle-area VC); Amperity executive co-founder; GeekWire 200 (No. 156); 2026 GeekWire Awards AI Innovation finalist

What Avante Builds

Avante builds an enterprise AI platform and specialized AI agents designed for corporate employee benefits and Total Rewards organizations. At the core of avante.ai are the **Avante Vault** and **Ontology**, which structure employer plan documents, claims records, and vendor contracts into a single reference layer so HR teams are not stitching together answers from PDFs and spreadsheets.

Two domain-specific AI agents run on top of that foundation: **Ava**, an operational agent built for benefits teams, and **Carly**, an employee-facing assistant available around the clock (GeekWire, Apr 9, 2026). Ahead of its October 2026 Series A announcement, Avante also released a beta version of expanded **Ava Agents** to handle deeper administrative and analytical workflows (GeekWire, Oct 27, 2026).

Washington Footprint and Leadership

Operating legally as **Avante Health, Inc.**, the company is headquartered in Seattle at **The Bullitt Center**, 1501 East Madison Street, Seattle, WA 98122, as listed in its privacy policy. Readers researching the company should note that Seattle's Avante at avante.ai is unrelated to Houston-based benefits brokerage Avante Benefits (`avantebenefits.com`).

Avante was founded in 2023 by CEO **Rohan D'Souza** (former Chief Product Officer at healthcare automation company Olive AI), Head of Innovation and Impact **Carly Eckert, MD, PhD** (physician, epidemiologist, and former Olive AI EVP), and Executive Chairman **Kabir Shahani** (co-CEO of Seattle customer data platform Amperity), as detailed on its company page and in GeekWire. After emerging from stealth in early 2024 and launching publicly in April 2025, Avante grew to 64 employees and ranked No. 156 on the Fall 2026 GeekWire 200, while also earning a finalist nod for AI Innovation of the Year at the 2026 GeekWire Awards.

Products, Users, and Public Traction

Avante sells to Chief People Officers, corporate Total Rewards and global benefits teams, and benefits advisory partners serving large employers confronting rising healthcare costs—noting in October 2026 that large employers project a median 9.2% healthcare cost increase for 2027 (GeekWire, Oct 27, 2026). Named enterprise customers disclosed across GeekWire and Avante's site include **Samsung Semiconductor** (profiled in a published Samsung Semiconductor case study), **Real Chemistry**, **Zscaler**, and **News Corp**. Advisory channel partners include **Gallagher**, **OneDigital**, **Segal Benz**, **Howden**, and **USI Insurance Services**.

Across primary sources, Avante's reported customer base spans **70 to 75+ companies**: GeekWire cited more than 70 customers on October 27, 2026, while avante.ai displays 75+ companies. Avante reports that its platform reaches more than 385,000 employees and family members and that bookings grew nearly fivefold over the prior year, though absolute revenue figures are not publicly disclosed.

Funding, Stage, and Place in Washington's AI Landscape

Avante has raised **$40M in total disclosed equity funding**, consisting of a **$10M Seed round** led by Seattle-area venture firm **Fuse** in 2024 and a **$30M Series A** announced on October 27, 2026 led by **Frist Cressey Ventures** with participation from **Sorenson Capital**, **Hearst Ventures**, **Morgan Stanley Next Level Fund**, and returning investor **Fuse** (GeekWire, Oct 27, 2026). Avante stated it will deploy the Series A capital toward international expansion and additional AI agent capabilities, and remains independent through November 2026.

Within Washington's AI ecosystem, Avante bridges Seattle's enterprise SaaS leadership—via Amperity's Kabir Shahani and local seed lead Fuse—with healthcare-domain veterans addressing complex employer benefits administration. Competing alongside broader HR and benefits platforms such as Workday, ADP, Deel, and Rippling, Avante focuses specifically on claims-vs.-contract intelligence and employee coverage guidance.

Verified Primary Sources & Official References

- Avante Official Website: https://www.avante.ai/
- Avante Company Page: https://www.avante.ai/company
- Avante Samsung Semiconductor Case Study: https://www.avante.ai/case-studies/how-samsungs-benefits-team-became-ai-native
- Avante Privacy Policy: https://www.avante.ai/legal/privacy
- GeekWire — Avante Raises $30M Series A (Oct 27, 2026): https://www.geekwire.com/2026/seattle-startup-avante-raises-30m-to-bring-ai-agents-to-corporate-benefits-teams/
- GeekWire — 2026 AI Innovation of the Year Finalists (Apr 9, 2026): https://www.geekwire.com/2026/geekwire-awards-ai-innovation-of-the-year-finalists-transform-hr-retail-biotech-and-more/

Companion Markdown twin: https://tygartmedia.com/wp-content/uploads/2026/11/avante-seattle-wa-ai-profile.md (also mirrored at https://tygartmedia.com/avante-seattle-wa-ai-profile.md). Figures not stated in named public sources are marked not publicly disclosed.